



share dōTERRA[®]
HOSTING OVERVIEW

Invite your friends and family to experience the power of
natural solutions!



SHARE HOW dōTERRA
is changing
your life.



INVITE OTHERS
to learn about the gifts of
the earth and find effective
natural solutions.



CHANGE
by empowering
for their fa
natural s

SHARING IS *simple + rewarding!*

"I love dōTERRA! It's helped me and my family so much with our health. It was so much fun to share and help everyone find solutions. So fun to have my friend teach a class at my house!"
- Megan Ornelas

"I love sharing natural solutions with my friends and family. It is so exciting to help others find natural solutions for their health!"
- Jenny Swim

"I enjoy hosting classes and earning product for free. It's really rewarding for me to be able to bring these oils to my family & others!"
- Ashley Holloway

EARN FREE PRODUCTS

Talk with your Wellness Advocate to find out what you can earn by hosting a class and sharing the gifts of the earth with those you love.

GET PAID

Help others enroll with a wholesale membership and get paid 20% of product volume (must be a Wellness Advocate to receive commissions from dōTERRA).



1 FAMILY PHYSICIAN KIT



1 NATURAL SOLUTIONS KIT

= \$100



CHANGE LIVES
 Helping others to care
 for families with
 powerful solutions!



MAKE AN IMPACT
 by supporting growers around
 the world and providing jobs,
 schools, and their basic needs.



EARN YOUR PRODUCTS
 for free and more
 when you continue to
 share and change lives.

A SIMPLE INVITATION CAN CHANGE A LIFE!

Consider the gift dōTERRA is to you.

How have dōTERRA products changed your life?
 What value can they add to the lives of others?

Think about your product experiences in advance so you are prepared to share. Then pass on those experiences and your excitement to your friends and family. Give others the opportunity to learn about essential oils by inviting them to learn more so they can change their lives. Simply host a class or meet with them one-on-one. Enjoy sharing and empowering the people you care about with powerful solutions!

TIPS FOR A SUCCESSFUL CLASS

- For better attendance, share an oil experience prior to inviting. Ask your presenter for assistance as needed.
- Ideal class is 6-8 qualified* people. About 25-50% of those you invite will attend, so invite 15-25 people.
- A clean, child-free environment is best for learning.
- Diffuse uplifting oils to create a positive atmosphere (i.e. Wild Orange, Citrus Bliss, Peppermint).
- Provide water and simple refreshments for the end of class so guests can mingle while the presenter answers questions and assists in enrolling. For ideas, go to sharesuccess.com/classfood.

* Over 18, financially able to purchase, not already enrolled

3 STEPS TO *invite*

1 SHARE AN EXPERIENCE

I'm so excited! We just started using dōTERRA essential oils in our home and are amazed with how well they work for so many different things! (Share your experience). When I thought about those I know who would love these, I thought of you!

INVITE TO LEARN MORE

- 2 Are you open to learning more about essential oils and natural ways of caring for yourself and your family? I'm having a class on (date) at (time). Would you like to come?

REMIND THEM TO COME

- 3 If you're like me, you'd appreciate a reminder. How about I give you a quick reminder before the class?

host A SUCCESSFUL CLASS

Class Date: _____ Time: _____

Location: _____

Presenter: _____

NAME

PHONE

Feel free to call with any questions. I'm here to support you!

WHO DO YOU WANT TO SHARE WITH?

NAME	INVITED	CONFIRMED	NAME	INVITED	CONFIRMED
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HOST CHECKLIST:

- Make a list above of people you want to share with.
- Invite and confirm those who are coming to your class. Use the scripts on inside page.
- Give presenter # of confirmed guests and pass on any of their known health priorities.
- Call 48 hours prior to class, and text 2-4 hours before the class to remind.
- Follow up within 48 hours after the class with those who did not yet enroll.
- Set up your 100+ PV LRP order prior to your class if you want dōTERRA to compensate you for sharing.

Ready to take it to the next level?

KEEP CHANGING LIVES + CHANGE YOUR FUTURE



build AN INCOME & MAKE AN IMPACT

Schedule a Business Overview

- Create residual income in your spare time
- Achieve greater freedom and prosperity in your life
- Launch your dōTERRA business with proven training & powerful support